

AIDA NASIRI

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◦ DETAILS ◦

Brussels, Belgium
nasiri.aida@gmail.com

◦ LINK TO PUBLICATIONS & CERTIFICATES ◦

[Linkedin](#)

◦ Languages ◦

English

French

German

Persian

📁 EMPLOYMENT HISTORY

Business Development Manager at Ionics, Liers, Belgium

October 2022 — Present

- Prospecting industrial customers and negotiating strategic contracts
- Managing the European and regional projects with industrial and academic partners

Technical and Quality Manager at Amcor Flexibles, Charleroi, Belgium

March 2021 — October 2022

- Management of the portfolio of NBC accounts (New Business Commercialization) and technical feasibility vs. profitability of NBO projects (New Business Opportunities)
- Managing the innovative projects according to customer needs, inclusive of "blue sky thinking", from concept to full commercialization of product.
- Leading the development of "Green Packaging" solutions and the Sustainability projects
- In charge of the change management and coordinating between the change process owners

Technical Service & Innovation Specialist at Nanocyl, Sambreville, Belgium

January 2018 — February 2021

- Process and Quality management in production of CNT liquid dispersions (for LIB inks, coating)
- Business development in rubber industry and providing technical support on the processing of CNT-rubber and silicone products
- In-depth benchmarking of conductive additives with best performances for Energy Harvesting (incl. carbon nanotubes, carbon black, CNF, graphene, graphite and their synergies)
- Coaching of technicians, trainees and students

Researcher at Institut National de la Recherche Agronomique, Montpellier, France

November 2013 — January 2017

- Engineering the polymer nanocomposites processing with the optimized properties
- Structural analysis of nanocomposites (XRD, SEM, TEM, Nano-tomography, AFM-IR, DSC)
- Assessing the transport properties of organic additives through the nanocomposites (via GC/FID, HPLC, LC-MS/MS and Raman spectroscopy) as well as nanoparticle migration by ICP-MS and SEM-EDX
- Reverse engineering by translating the functional & safety requirements to the structural characteristic of nanocomposites

University Lecturer at Caspian College, University of Tehran, Tehran, Iran

September 2012 — June 2013

- Courses taught: "Mathematical methods in Chemical Engineering" & "Catalytic Reactor Design"

Junior Market Analyst at Research Institute of Petroleum Industry, Tehran, Iran

September 2009 — September 2011

🎓 EDUCATION

PhD. in Process Engineering, Université de Montpellier, France

November 2013 — February 2017

- Thesis: Safe-by-Design Nanocomposites for Human & Environment

M.Sc. in Chemical Engineering, University of Tehran

September 2008 — September 2011

📄 POST-GRADUATE DEGREES

Flagship Program in Economic Diplomacy & International Business, Vrije Universiteit Brussel (VUB)

September 2019 — July 2022

- 99 ECTS curriculum covering the international business strategies and the legal, fiscal, and commercial aspects of economic diplomacy
- Internship project: Collaborating with Brussels Diplomatic Academy (BDA) as their project manager to establish a chair in Energy Transition Diplomacy at VUB

M.Sc. in International Public Policy, Queen Mary University of London

May 2022—present