



## YOUR INTERNATIONAL CAREER STARTS HERE!

Can't decide between diplomacy and business? No need to choose! The Flagship programme has a comprehensive and highly specialised curriculum which prepares students for careers in both diplomacy and international business. It is also of use to anyone who wants to be involved in developing international economic, monetary, financial and banking policy.

Graduates from this programme who are active in diplomacy will excel in defending their home country's economic interests. Graduates who are active in business will excel by mastering trade and investment techniques and using their knowledge and understanding of economic diplomacy and both can easily switch career from diplomacy to business or banking and back.

## AFTER GRADUATION

The curriculum is designed to maximise the chances of finding and being successful in jobs across economic diplomacy and international business including those in international organisations, governmental departments and diplomacy.

As well as postions in trade and industry departments, graduates are suited to roles in trade and investment such as export, purchasing or sourcing manager, investment manager, account manager or business development manager as well as jobs in banks, including in the international trade or international investment finance departments, and in corporate relations.

The unique combination of law, diplomacy, business, finance, economic and banking courses provides graduates with a rare breadth of expertise.

Alumni have gone on to work in the civil service, consultancy and chamber of commerce.

Further information:

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"One of the best qualities of the programmes is the commitment that the BDA devotes to the students. The setting of the BDA classes also fosters the students to think of themselves as professionals as there is a strong focus on practical issues related to business and diplomacy. By continuously solving problems using the framework, you are prepared for managing your working life after graduation.

I think there is only so much that education can do in determining the long-term success of one's professional life; most is up to the individual.

Through the programme, I learned many skills that I use daily in my current position as Secretary-General at the Swedish-Portuguese Chamber of Commerce in Lisbon and I firmly believe that the programme will be to the benefit of anyone wishing to pursue a career within the realm of economic diplomacy."

Niklas Knutsson

# FLAGSHIP PROGRAMME IN ECONOMIC DIPLOMACY AND INTERNATIONAL BUSINESS

## **99 ECTS**

#### **First Semester**

### **Compulsory courses**

3ECTS - International Trade Law

3ECTS - International Investment Law

3ECTS - International Economic Negotiation and Dispute Resolution Methods

3ECTS - International Lobbying

3ECTS - International Tendering

3ECTS - International Alliances

6ECTS - Techniques of Foreign Trade

3ECTS - International Investment Analysis & Business Economics of Plant Location and Development

3ECTS - Skills Workshops for Diplomacy and International Business

3ECTS - Thematic Workshops for Diplomacy and International Business

#### **Second Semester**

## **Compulsory courses**

3ECTS - Corporate International Taxation for Diplomacy and International Business

3ECTS - Diplomatic Protocol and Etiquette

3ECTS - Diplomatic Law

3ECTS - Country, Region and City Branding

6ECTS - International Business Strategy

3ECTS - Mergers and Acquisitions

## **Elective courses (12 ECTS)**

12ECTS - Professional Experience: Internship

12ECTS - Thesis

Exchange to Washington or Shanghai – additional fees and conditions apply, 12 ECTS to be chosen from\*:

3ECTS - Political Risk Analysis and Forecasting

3ECTS - Challenges in the Emerging Geo-Political Landscape

3ECTS - International Challenges of the Public-Private Partnership in the Cyber Domain

3ECTS - Corporate Statecraft

3ECTS - Economic Statecraft

3ECTS - The Art of Diplomacy

3ECTS - Trans-Atlantic Competitiveness & Western Prosperity

3ECTS - WTO and China

3ECTS - Chinese Investment Law

3ECTS - Chinese Trade Law

3ECTS - Chinese Intellectual Property Rights Protection

3ECTS - Chinese Competition Policy

3ECTS - Seminar on Shanghai Free Trade Zone

3ECTS - Crisis Management and Decision Making

# FLAGSHIP PROGRAMME IN ECONOMIC DIPLOMACY AND INTERNATIONAL BUSINESS

### **Third Semester**

## **Compulsory courses**

3ECTS - International Economic Organisations

3ECTS - Regional Economic Integration

3ECTS - Foreign Trade & Investment Policy of the EU, US & China

3ECTS - Supply & Risk Management within International Purchasing

3ECTS - International Investment Financing and Project Finance

3ECTS - International Sales Techniques

3ECTS - International Monetary Policy and Financial Architecture

3ECTS - International Macroeconomics

3ECTS - International Financial Markets and Banking

3ECTS - Intellectual Property Rights Protection

3ECTS - Modern Trends in Diplomacy: Capita Selecta

Programme Tuition Fees (excluding electives abroad) 9500 Euros

Apply here.

<sup>\*</sup> availability of courses in Washington and Shanghai may vary