

Personal

Stef Brismoutier

Residence: Leuven
Date of Birth: 29-05-1972



Profile

- Procurement architect & sourcing expert
- Analytical and pragmatic process optimizer
- Dedicated business trainer, coach and lecturer
- Result-oriented respecting change management
- People Manager, (maturity) assessment & in-depth interviews
- Public Procurement experience – Belgian & European Procedure

Education

- Master Applied Economics UG (Rijksuniversiteit Gent) Gent
Thesis: Applicability of Activity Based Costing on Universities
- Executive Master Supply Chain Vlerick Management School Bxl/Gent/Leuven
Thesis: Cost to Serve modelling in a service environment

Career Summary

- Temporary Assignments Mgt Consultant, Project Mgr, Coach & Trainer Belgium
(VRT, Fabricom, EDF Luminus, Dexia/Belfius, Niko, Campina, Electrabel, Imperial, Elia, Braco, Cabot, BEL Engineering, Alpro, Telenet & Ajinomoto OmniChem)
- PROGRESSIO Partner Leuven
- Compendium Purchasing Consultant Antwerpen
- Philip Morris BeNeLux Internal Auditor & Purchase Mgt Brussel & Amsterdam
- Coopers&Lybrand (PWC) External Auditor Antwerpen

Training

- Professional Purchaser & Procurement Legal Aspects VIB
 - Fraud Seminar & Effective Presentation skills Lausanne
 - Emotional Intelligence Institute for EI
 - IT audit Institute Internal Audit
- VIB (Belgian Association for Purchasing & Logistics)

Experience as Trainer/Lecturer

- Lecturer Global Supply Chain Risk Mgt VUB (Vrije Universiteit Brussel) Post Graduate since 2007
- Lecturer Global Purchasing VLEKHO (HUB) Post Graduate 2008
- Guest Speaker SOLVAY Business School, VOKA, Beltug & CCPIT (China)
- In-company Procurement training (MasterCard, Elia, Rode Kruis, Atlas Copco, Dexia, Luminus, Vito...)
- Trainer for Kluwer Opleidingen & VIB

Temporary Assignments (since 2004) Management Consultant, Project Manager, Coach & Trainer

Since 2010 Project Leader, Delivery & Account Manager and/or SteerCo Member

Banking (BNPPF, Dexia/Belfius, Euroclear, ING, Isabel, MasterCard & WSBI), Chemical (BASF, Domo, Dupont de Nemours & Huntsman), Electricity (EDF-Luminus), Food (Alpro, Friesland Campina & LambWeston / Meijer), Health Care/ Pharma (Cochlear, Genzyme, GSK, Nu Skin & UCB), Insurance (P&V Group & Dela), Media (VRT & De Persgroep), Production (Bekaert, Callebaut, Carta Mundi,

Nyrstar, Reynaers & SABCA), **Public Government** (European Commission, Vlaamse Overheid & VDAB), **Research** (VITO & Cochlear), **Service Industry** (Fabricom, Swissport, Touring & VWR), **Telecommunication** (Base, Belgacom, Mobistar, Proximus, Telenet & Telindus), **Transport** (bpost special logistics, Colfridis, Essers & PSA), **Utilities** (bpost, Eandis, Elia, Fluxys & VEB),...

2008 / 10 VRT (Broadcasting) / Management Consultant - Project Manager - Senior Buyer & Coach
Finalist Supply Chain Award 2010

- Organizational development from ordering department to value creating Procurement Team
- Development Purchasing Strategy based on Spend Analysis and set-up new organisation model
- Implementation/realisation Purchasing Year Plan as well as Opportunity Plan from Spend Analysis
- Cross functional optimization streams with respect to Public Tendering Processes:
 - High spend areas: camera pools, editing, digitalization, technical facilities, satellite capacity...
 - CAPEX projects: outside broadcasting cars and outsourcing mobile connections

2009 Fabricom (Energy Services) / Coach & Procurement Trainer

Individual coaching Local Purchasing and Commodity Managers + Workshops

EDF Luminus (Electricity) / Principal Consultant & Project Manager

- Procurement impact study and recommendation, as well as implementation
- Spend Analysis, opportunity plans & category development + Procurement multiyear plans

2008 Dexia/Belfius (Banking) / Principal Consultant & Project Manager

- Design and redesign purchasing department's operational purchasing flow
- Development & implementation Purchasing Toolkit (Sourcing & KPI)

Niko (Electronics) / Project Manager

- Commodity analysis low cost country sourcing opportunities
- Project management Asian blueprint (out-) sourcing strategy

2007 Campina (Food) / Senior Management Consultant

Quick Scan Purchasing Process MarCom, Human Resources and Facilities (European level)

Electrabel (Electricity) / Senior Procurement Consultant

Market screening Engineering Offices (Mechanic, Electric, Civil Works & Topography)

Imperial – Smithfield Group (Food) / Principal Consultant

Spend Analysis, Opportunity Plan & Purchasing Maturity Scan in multi-site company

Elia System Operator (Electricity) / Senior Consultant

Operational Excellence & Supplier Relationship Management Program

Barco (High Tech) & Telenet (Telecom) / Project Manager

Global (China) Sourcing including supplier selection for metal parts & coax cables

2006 Dexia (Banking) / Management Consultant

Spend Analysis, purchasing maturity & opportunity scan + blue print commodity approach

Cabot (Chemicals) / Project Manager

Global Sourcing project including supplier selection big bags in China

Elia Asset Management (Electricity) / Senior Consultant

- Set up of strategic international partnerships for 4 years concerning turnkey projects
- Scoping: design, supply, mechanical & electrical contracting, civil engineering...

BEL Engineering (Engineering Office) / Management Consultant

Outsourcing 25 % Engineering Department via European Tendering Procedure

2005 Alpro (Food) / Senior Procurement Consultant – Marketing Spend

Media-Buying, promo & events, quali-/quantitative research (EU) optimization – saving 1.5 Mio €

BEL Engineering (Engineering) / Project & Change Manager

Implementation tailor-made follow-up software for large investment projects (capex)

Telenet (Telecom) / Procurement Strategy Consultant

Reversed Auctions / On-line negotiations IT Office Hardware (laptops, desktops & screens)

2004 / 05 Elia System Operator (Electricity) / Senior Buyer

- Full sourcing project IT consultancy and body-shopping via European Tendering Procedure
- Implementation 5 year frame agreement

2004 Telenet (Telecom) / Project Manager

Business Analysis de-central "repair" activities - process (re)design/implementation plan

BEL Engineering (Engineering) / Project Manager

- Cross-departmental process re-engineering and implementation for construction/capex projects
- Training, including creation of manual

Elia Asset Management (Electricity) / Senior Consultant

- Spend analysis & Process Optimization on NPR purchasing
- Business Project Leader electronic approbation for NPR spend

Ajinomoto OmniChem (Fine Chemicals Manufacturer) / Principal Consultant

- Strategy analysis regarding sourcing approach for critical raw materials
- Defining new category & sourcing strategy + coaching of full sourcing exercise

Elia System Operator (Electricity) / Senior Consultant

- Functional, organizational and financial audits in NPR
- Implementation roadmap for central NPR and upgraded Procurement service level

Job Experience (employee)

2002 / 03 Compendium België (Consultancy) / Principal Consultant & Management Team Member

Elia System Operator (Electricity)

Development and implementation of Procurement Performance Management

KPN (Telecom)

Portfolio analysis & opportunity scouting for core-business procurement as well as NPR

Mobistar (Telecom)

- Purchasing analysis including improvement projects in non-product spend (Sales & Marketing)
- Coaching of Telco's purchasers, assisting in change management and creating buy-in

OmniChem (Fine Chemicals Manufacturer)

- Tactical purchasing & sourcing (cleaning, lab material & chemical waste management)
- 'Make or buy' analysis for non core-business activities

Belgacom Mobile – Proximus (Telecom)

- Efficiency optimization program of Procurement's organization
- Realigning & reducing administration in procurement related flows

2000 / 02 Philip Morris (Marketing & Sales) / Supervisor Purchasing BeNeLux

- Facilities: Catering (outsourcing), travel/hotel (2.000 nights), fuel & office rent
- Marketing & Sales: Media Buying, POS Material (illuminated), events & warehousing
- IT: Project staffing (ERP, Siebel, Helpdesk & Support)
- Bus Development: Qualitative & quantitative research agencies
- Human Resources: Outsourcing, creative agencies...

1998 / 00 Philip Morris (Marketing & Sales) / Internal Auditor BeNeLux

- Establishing adequate controls & creation of policies & procedures
- Project coordination in contracting advertising agency - Young & Rubicam
- Compliance checks in order to assure value for money/protection company's assets & interests
- Audit on promo & marketing as well as corporate affairs & creative agencies, incl. media buying (Review - Leo Burnett, Media buying - Carat Crystal)

1995 / 98 Coopers&Lybrand – now PwC (Finance) / (Senior) Auditor

- Screening & audit of balances for statutory & group purposes + mergers and acquisitions
- Coaching of staff & reporting to PwC's as well as clients' Management
- Analysis and review of process flows

Main clients:

- Production: Johnson Control, ENI (Fabricom), Hercules, De Witte Lietaer & Galenco
- Transport: Frans Maas, VOP (Parcel distribution), Van der Lee (Bulk)
- Distribution: Chemogas, Milupa, Rothmans & Plantin MSG
- Finance: Vitesse group (Financing & investment)

Languages

- Dutch Mother tongue
- French & English Sound Knowledge
- German Notions

IT-skills

Excel, Word, PowerPoint, Visio, Navision & SAP

Miscellany

- Change management, process optimization & financial integration
- Spend analysis & Sourcing Programs
- Global Sourcing (Asian Market)
- Project Management